

English Speaking Union
Profit Loss Budget vs. Actual
July 2014 through June 2018

	145 English in Action		145 English in Action		145 English in Action	
	(100 Education)		(100 Education)		(100 Education)	
	Jul '14 - Jun 15	Budget	Jul '15 - Jun 16	Budget	Jul '16 - Jun 17	Budget
4110 - Private Support						
4112 - Individuals	\$ 3,070.00	\$ 30,000.00	\$ 1,425.00	\$ 35,500.00	\$ 2,450.00	\$ 1,500.00
4113 - Foundations	\$ -	\$ 26,000.00	\$ 15,000.00	\$ 32,500.00	\$ -	\$ 15,000.00
Total 4110 - Private Support	\$ 3,070.00	\$ 56,000.00	\$ 16,425.00	\$ 68,000.00	\$ 2,450.00	\$ 16,500.00
4200 - Earned Income						
4212 - Registration Fees	\$ 70,915.00	\$ 68,000.00	\$ 71,770.00	\$ 71,050.00	\$ 106,917.76	\$ 112,000.00
Total 4210 - Education	\$ 70,915.00	\$ 68,000.00	\$ 71,770.00	\$ 71,050.00	\$ 106,917.76	\$ 112,000.00
4400 - In-Kind						
4401 - In-Kind	\$ 42,000.00	\$ 42,000.00	\$ 180,000.00	\$ 180,000.00	\$ 180,000.00	\$ 180,000.00
Total 4400 - In-Kind	\$ 42,000.00	\$ 42,000.00	\$ 180,000.00	\$ 180,000.00	\$ 180,000.00	\$ 180,000.00
TOTAL REVENUE	\$ 115,985.00	\$ 166,000.00	\$ 268,195.00	\$ 319,050.00	\$ 289,367.76	\$ 308,500.00
5111 - Salaries	\$ 46,718.02	\$ 44,738.00	\$ 52,428.32	\$ 52,247.76	\$ 72,032.17	\$ 71,200.25
Total 5110 - Salaries	\$ 46,718.02	\$ 44,738.00	\$ 52,428.32	\$ 52,247.76	\$ 72,032.17	\$ 71,200.25
5120 - Benefits and Taxes						
5121 - FICA	\$ 3,291.98	\$ 3,215.00	\$ 3,680.84	\$ 3,996.95	\$ 5,167.94	\$ 4,028.16
5122 - SUI	\$ 468.17	\$ 369.00	\$ 488.24	\$ 992.19	\$ 1,012.87	\$ 1,008.53
5123 - Workers Compensation	\$ 263.85	\$ 197.00	\$ -	\$ 396.88	\$ -	\$ 448.24
5124 - Disability Insurance	\$ 52.26	\$ 42.00	\$ -	\$ 79.38	\$ -	\$ 89.65
5125 - Medical Insurance	\$ 2,102.25	\$ 1,890.00	\$ 2,244.16	\$ 4,286.25	\$ 3,187.73	\$ 4,482.35
5126 - Pension	\$ 2,144.75	\$ 2,850.00	\$ 2,906.87	\$ 3,373.44	\$ 4,264.57	\$ 3,753.29
Total 5120 - Benefits and Taxes	\$ 8,323.26	\$ 8,563.00	\$ 9,320.11	\$ 13,125.09	\$ 13,633.11	\$ 13,810.22
5200 - Professional Fees & Consulting						
5201 - Consulting	\$ 2,190.00	\$ 1,350.00	\$ 750.00	\$ 750.00	\$ 200.00	\$ -
5202 - Temporary Services	\$ -	\$ -	\$ -	\$ 1,500.00	\$ -	\$ 750.00
5203 - Auditing/Accounting	\$ -	\$ -	\$ -	\$ -	\$ 2,856.50	\$ -
5205 - Information Technology	\$ -	\$ -	\$ 291.86	\$ -	\$ 358.02	\$ -
5206 - Job Training/Professional Dev	\$ 135.00	\$ -	\$ -	\$ 250.00	\$ 25.00	\$ 500.00
5207 - Marketing	\$ -	\$ -	\$ 50.00	\$ -	\$ -	\$ -
5209 - Workshop	\$ 700.00	\$ -	\$ 1,700.00	\$ 3,200.00	\$ 1,700.00	\$ 3,200.00
5210 - Graphics, Photography & Video	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5211 - Instructors	\$ 150.00	\$ -	\$ -	\$ -	\$ -	\$ -
5212 - Processing Fee	\$ -	\$ -	\$ -	\$ -	\$ 346.74	\$ -
Total 5200 - Professional Fees & Consulting	\$ 3,175.00	\$ 1,350.00	\$ 2,791.86	\$ 5,700.00	\$ 5,286.26	\$ 4,450.00
5400 - Travel and Entertainment						
5401 - Non-Local Transportation -Staff	\$ 16.00	\$ 2,500.00	\$ -	\$ -	\$ -	\$ -
5403 - Local Transportation - Staff	\$ 55.70	\$ -	\$ -	\$ 400.00	\$ -	\$ 240.00
5403A - Local Transportation Non-Staff	\$ 90.00	\$ -	\$ 180.16	\$ -	\$ -	\$ -
5404 - Meals-Staff	\$ 165.26	\$ -	\$ 141.61	\$ -	\$ -	\$ -
5405 - Meals-Business	\$ 345.45	\$ -	\$ 620.95	\$ 750.00	\$ 871.99	\$ 750.00
5406 - Venue Rental	\$ 42,000.00	\$ 42,000.00	\$ 180,000.00	\$ 180,000.00	\$ 180,000.00	\$ 180,000.00
Total 5400 - Travel and Entertainment	\$ 42,672.41	\$ 44,500.00	\$ 180,942.72	\$ 181,150.00	\$ 180,871.99	\$ 180,990.00
5500 - Occupancy						
5501 - Utilities	\$ -	\$ -	\$ 3,089.65	\$ 2,500.00	\$ 3,330.32	\$ 700.00
5503 - Maintenance	\$ -	\$ -	\$ 5.50	\$ -	\$ 29.40	\$ -
5505 - Service Contracts	\$ -	\$ -	\$ 1,175.92	\$ -	\$ 451.71	\$ -
5510 - Rent expense	\$ -	\$ -	\$ -	\$ -	\$ 2,870.50	\$ -
5506 - Taxes, Fines and Fees	\$ -	\$ -	\$ -	\$ -	\$ 88.20	\$ -
5500 - Occupancy - Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total 5500 - Occupancy	\$ -	\$ -	\$ 4,271.07	\$ 2,500.00	\$ 6,770.13	\$ 700.00
5600 - Other General						
5601 - Postage and Delivery	\$ 437.03	\$ 1,173.00	\$ 542.91	\$ 250.00	\$ 450.01	\$ 1,100.00
5602 - Printing and Copying	\$ 3,202.05	\$ 2,080.00	\$ 1,760.81	\$ 4,459.80	\$ 1,561.35	\$ 2,975.00
5603 - Telephone	\$ 87.86	\$ -	\$ 1,109.10	\$ 1,000.00	\$ 1,502.15	\$ 1,650.00
5604 - Supplies	\$ 1,738.14	\$ 2,785.00	\$ 2,682.75	\$ 6,400.00	\$ 2,478.01	\$ 4,800.00
5605 - Books and Publications	\$ (5.99)	\$ 120.00	\$ -	\$ 120.00	\$ 9.09	\$ 1,000.00
5606 - Subscriptions & Membership	\$ -	\$ -	\$ -	\$ -	\$ 100.00	\$ 100.00
5609 - Insurance National & Branch	\$ 2,768.54	\$ -	\$ -	\$ -	\$ -	\$ -
5612 - Admin Other	\$ 25.00	\$ -	\$ -	\$ -	\$ 212.20	\$ -
Total 5600 - Other General	\$ 8,252.63	\$ 6,158.00	\$ 6,095.57	\$ 12,229.80	\$ 6,312.81	\$ 11,625.00
TOTAL EXPENSE	\$ 109,141.32	\$ 105,309.00	\$ 255,849.65	\$ 266,952.65	\$ 284,906.47	\$ 282,775.47