

	145 English in Action (100 Education)	160 ARNIC (100 Education)	Total Immigrant Programs (1000 Program)
Income			
4000 · Revenue			
4100 · Support			
4110 · Private Support			
4112 · Individuals	1,425.00	176,315.00	177,740.00
4113 · Foundations	15,000.00	643,822.00	658,822.00
Total 4110 · Private Support	16,425.00	820,137.00	836,562.00
4210 · Education			
4212 · Registration Fees	71,770.00	2,250.00	74,020.00
Total 4210 · Education	71,770.00	2,250.00	74,020.00
Total 4200 · Earned Income	71,770.00	2,250.00	74,020.00
4400 · In-Kind			
4401 · In-Kind	42,000.00	0.00	42,000.00
Total 4400 · In-Kind	42,000.00	0.00	42,000.00
Total Income	130,195.00	822,387.00	952,582.00
Expense			
5110 · Salaries			
5111 · Salaries	52,428.32	131,051.38	183,479.70
Total 5110 · Salaries	52,428.32	131,051.38	183,479.70
5120 · Benefits and Taxes			
5121 · FICA	3,680.84	9,202.46	12,883.30
5122 · SUI	488.24	1,203.03	1,691.27
5125 · Medical Insurance	2,244.16	4,747.86	6,992.02
5126 · Pension	2,906.87	7,286.68	10,193.55
Total 5120 · Benefits and Taxes	9,320.11	22,440.03	31,760.14
5200 · Professional Fees & Consulting			
5201 · Consulting	750.00	0.00	750.00
5205 · Information Technology	291.86	530.65	822.51
5207 · Marketing	50.00	90.00	140.00
5209 · Workshop	1,700.00	0.00	1,700.00
5210 · Graphics, Photography & Video	0.00	500.00	500.00
5211 · Instructors	0.00	70,938.00	70,938.00
Total 5200 · Professional Fees & Consulting	2,791.86	72,058.65	74,850.51
5400 · Travel and Entertainment			
5403 · Local Transportation - Staff	180.16	56.82	236.98
5403A · Local Transportation Non-Staff	0.00	19,665.40	19,665.40
5404 · Meals-Staff	141.61	0.00	141.61

	145 English in Action (100 Education)	160 ARNIC (100 Education)	Total Immigrant Programs (1000 Program)
5404A · Meals Non-Staff	0.00	44.00	44.00
5405 · Meals-Business	620.95	11,307.07	11,928.02
5407 · Equipment Rental	0.00	225.50	225.50
5408 · Entertainment & Hospitality	0.00	2,119.75	2,119.75
5409 · Conference & Registration Fees	0.00	505.00	505.00
Total 5400 · Travel and Entertainment	942.72	33,923.54	34,866.26
5500 · Occupancy			
5501 · Utilities	3,089.65	5,617.45	8,707.10
5503 · Maintenance	5.50	10.00	15.50
5505 · Service Contracts	1,175.92	2,133.73	3,309.65
5510 · Rent expense	42,000.00	0.00	42,000.00
Total 5500 · Occupancy	46,271.07	7,761.18	54,032.25
5600 · Other General			
5601 · Postage and Delivery	542.91	96.55	639.46
5602 · Printing and Copying	1,760.81	3,201.47	4,962.28
5603 · Telephone	1,109.10	2,016.53	3,125.63
5604 · Supplies	2,682.75	2,186.71	4,869.46
5605 · Books and Publications	0.00	575.39	575.39
5606 · Subscriptions & Membership	0.00	436.24	436.24
5612 · Admin Other	0.00	71.84	71.84
Total 5600 · Other General	6,095.57	8,584.73	14,680.30
Total 5000 · Operating	117,849.65	275,819.51	393,669.16
5700 · Overhead Allocations In/Out			
5701 · Overhead Allocations In	65,133.12	108,555.19	173,688.31
Total 5700 · Overhead Allocations In/Out	65,133.12	108,555.19	173,688.31
Total 5000 · Operating WITH OVERHEAD	182,982.77	384,374.70	567,357.47

In FY 2016, no transfer of funds occurred between ARNIC and EiA to account for ARNIC members taking part in EiA.

	145 English in Action (100 Education)	160 ARNIC (100 Education)	Total Immigrant Programs (1000 Program)
Income			
4000 · Revenue			
4100 · Support			
4110 · Private Support			
4111 · Board	0.00	16,175.00	16,175.00
4112 · Individuals	2,450.00	147,694.00	150,144.00
4113 · Foundations	0.00	51,335.00	51,335.00
Total 4110 · Private Support	2,450.00	215,204.00	217,654.00
4210 · Education			
4212 · Registration Fees Include ARNIC	106,917.76	0.00	106,917.76
4217 · Event Fees	0.00	2,850.00	2,850.00
Total 4210 · Education	106,917.76	2,850.00	109,767.76
Total Income	109,367.76	218,054.00	327,421.76
Expense			
5110 · Salaries			
5111 · Salaries	72,032.17	142,058.12	214,090.29
Total 5110 · Salaries	72,032.17	142,058.12	214,090.29
5120 · Benefits and Taxes			
5121 · FICA	5,167.94	10,216.37	15,384.31
5122 · SUI	1,012.87	2,260.14	3,273.01
5125 · Medical Insurance	3,187.73	4,337.12	7,524.85
5126 · Pension	4,264.57	5,802.26	10,066.83
Total 5120 · Benefits and Taxes	13,633.11	22,615.89	36,249.00
5200 · Professional Fees & Consulting			
5201 · Consulting	200.00	9,000.00	9,200.00
5202 · Temporary Services	0.00	5,500.00	5,500.00
5203 · Auditing/Accounting	2,656.50	4,174.50	6,831.00
5205 · Information Technology	358.02	841.42	1,199.44
5206 · Job Training/Professional Dev	25.00	0.00	25.00
5207 · Marketing	0.00	1,129.00	1,129.00
5209 · Workshop	1,700.00	0.00	1,700.00
5210 · Graphics, Photography & Video	0.00	725.00	725.00
5211 · Instructors	0.00	69,366.00	69,366.00
5212 · Processing Fee	346.74	544.79	891.53
5213 · Educational Fees to EiA		36,900.00	36,900.00
Total 5200 · Professional Fees & Consulting	5,286.26	128,180.71	133,466.97
5400 · Travel and Entertainment			
5402A · Lodging Non-Staff	0.00	2,142.50	2,142.50
5403 · Local Transportation - Staff	0.00	101.32	101.32
5403A · Local Transportation Non-Staff	0.00	16,717.00	16,717.00
5404 · Meals-Staff	0.00	40.32	40.32
5405 · Meals-Business	871.99	12,057.45	12,929.44
5408 · Entertainment & Hospitality	0.00	751.47	751.47
Total 5400 · Travel and Entertainment	871.99	31,810.06	32,682.05

	145 English in Action (100 Education)	160 ARNIC (100 Education)	Total Immigrant Programs (1000 Program)
5500 · Occupancy			
5501 · Utilities	3,330.32	5,446.78	8,777.10
5503 · Maintenance	29.40	46.20	75.60
5504 · Repairs	451.71	709.83	1,161.54
5505 · Service Contracts	2,870.50	4,626.52	7,497.02
5506 · Taxes, Fines and Fees	88.20	138.60	226.80
Total 5500 · Occupancy	6,770.13	10,967.93	17,738.06
5600 · Other General			
5601 · Postage and Delivery	450.01	435.66	885.67
5602 · Printing and Copying	1,561.35	3,510.54	5,071.89
5603 · Telephone	1,502.15	2,483.70	3,985.85
5604 · Supplies	2,478.01	3,581.33	6,059.34
5605 · Books and Publications	9.09	1,657.86	1,666.95
5606 · Subscriptions & Membership	100.00	963.03	1,063.03
5612 · Admin Other	212.20	333.46	545.66
Total 5600 · Other General	6,312.81	12,965.58	19,278.39
Total 5000 · Operating	104,906.47	348,598.29	453,504.76
5700 · Overhead Allocations In/Out*			
5701 · Overhead Allocations In			
Total 5700 · Overhead Allocations In/Out			
Total 5000 · Operating WITH OVERHEAD	104,906.47	348,598.29	453,504.76

* In FY 2017, a portion of the ESU overhead expenses (occupancy, utilities, administration, etc.) were embedded into the program operating expenses. The rest of the overhead expenses went to a separate account that was covered by unrestricted revenues

The transfer of funds from the grant-supported ARNIC to the English in Action account.

	145 English in Action (100 Education)	160 ARNIC (100 Education)	Total 100 Education (1000 Program)
Income			
4000 · Revenue			
4100 · Support			
4110 · Private Support			
4121 · Foundation Special Events	0.00	35,000.00	35,000.00
4112 · Individuals	1,789.00	0.00	1,789.00
4113 · Foundations	500.00	214,421.00	214,921.00
4117 · Board Special Event	0.00	31,975.00	31,975.00
4119 · Individual Special Events	0.00	8,685.00	8,685.00
4120 · Corporate Special Events	0.00	4,100.00	4,100.00
Total 4110 · Private Support	2,289.00	294,181.00	296,470.00
4210 · Education			
4212 · Registration Fees include ARNIC	105,940.07	0.00	105,940.07
4217 · Event Fees	0.00	-3,000.00	-3,000.00
Total 4210 · Education	105,940.07	-3,000.00	102,940.07
4240 · Other			
4243 · Miscellaneous	0.00	675.00	675.00
Total 4240 · Other	0.00	675.00	675.00
4400 · In-Kind			
4401 · In-Kind	42,000.00	0.00	42,000.00
Total 4400 · In-Kind	42,000.00	0.00	42,000.00
Total Income	150,229.07	291,856.00	442,085.07
Expense			
5110 · Salaries			
5111 · Salaries	137,457.94	219,415.50	356,873.44
Total 5110 · Salaries	137,457.94	219,415.50	356,873.44
5120 · Benefits and Taxes			
5121 · FICA	9,798.64	15,644.51	25,443.15
5122 · SUI	1,699.76	2,627.07	4,326.83
5125 · Medical Insurance	5,219.05	6,035.93	11,254.98
5126 · Pension	4,685.56	5,418.96	10,104.52
Total 5120 · Benefits and Taxes	21,403.01	29,726.47	51,129.48
5200 · Professional Fees & Consulting			
5201 · Consulting	3,300.00	10,360.00	13,660.00
5202 · Temporary Services	516.37	4,647.38	5,163.75
5203 · Auditing/Accounting	1,120.00	1,540.00	2,660.00
5205 · Information Technology	508.28	859.41	1,367.69
5206 · Job Training/Professional Dev	2,912.64	0.00	2,912.64
5207 · Marketing	1,705.02	0.00	1,705.02
5208 · Speaker Fees	0.00	100.00	100.00
5209 · Workshop	1,550.00	1,500.00	3,050.00

	145 English in Action (100 Education)	160 ARNIC (100 Education)	Total 100 Education (1000 Program)
5210 · Graphics, Photography & Video	3,135.00	3,092.00	6,227.00
5211 · Instructors	2,612.50	68,606.50	71,219.00
5212 · Processing Fee	477.23	656.26	1,133.49
5213 · Educational Institute Fee to EiA	0.00	40,300.00	40,300.00
Total 5200 · Professional Fees & Consulting	17,837.04	131,661.55	149,498.59
5400 · Travel and Entertainment			
5403 · Local Transportation - Staff	0.00	418.31	418.31
5403A · Local Transportation Non-Staff	0.00	14,697.39	14,697.39
5405 · Meals-Business	1,695.42	18,473.79	20,169.21
5406 · Venue Rental	0.00	102.14	102.14
5408 · Entertainment & Hospitality	9.44	2,606.45	2,615.89
5409 · Conference & Registration Fees	0.00	74.58	74.58
Total 5400 · Travel and Entertainment	1,704.86	36,372.66	38,077.52
5500 · Occupancy			
5501 · Utilities	3,255.98	4,477.00	7,732.98
5502 · Equipment	0.00	38.64	38.64
5504 · Repairs	54.40	74.80	129.20
5505 · Service Contracts	1,774.25	2,439.58	4,213.83
5506 · Taxes, Fines and Fees	44.80	70.40	115.20
5510 · Rent expense	42,000.00	0.00	42,000.00
5500 · Occupancy - Other	40.48	55.66	96.14
Total 5500 · Occupancy	47,169.91	7,156.08	54,325.99
5600 · Other General			
5601 · Postage and Delivery	272.56	402.97	675.53
5602 · Printing and Copying	4,167.18	4,584.92	8,752.10
5603 · Telephone	1,757.90	2,527.12	4,285.02
5604 · Supplies	2,225.49	3,329.64	5,555.13
5605 · Books and Publications	346.51	412.35	758.86
5606 · Subscriptions & Membership	60.00	512.87	572.87
5612 · Admin Other	0.00	90.00	90.00
Total 5600 · Other General	8,829.64	11,859.87	20,689.51
Total 5000 · Operating	234,402.40	436,192.13	670,594.53
5700 · Overhead Allocations In/Out*			
5701 · Overhead Allocations In	51,795.27	58,701.30	110,496.57
Total 5700 · Overhead Allocations In/Out	51,795.27	58,701.30	110,496.57
Total 5000 · Operating WITH OVERHEAD	286,197.67	494,893.43	781,091.10

* In FY 2018, a larger portion of the overall ESU overhead expenses was allocated to the programs both as program expenses and as a separate overhead line.

The transfer of funds from the grant-supported ARNIC to the English in Action account.